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FLORIDA'S ELIGIBLE TRAINING PROVIDERS



home



contact
us



state
list



do you want to be a
training provider



related
web sites

Disclaimer: The data provided on this web site is frequently updated as new information becomes available from sources such as Florida's Regional Workforce Boards and the Florida Department of Education. For more information on training programs, please contact the [Regional Workforce Boards](#).

Become a Training Provider

How to Become a Training Provider

1. Contact a Regional Workforce Board for a listing of Targeted Occupations for a specified region. The program(s) you offer must provide training for one of those Targeted Occupations.
2. Contact the Commission for Independent Education (CIE) at (850) 245-3200 or online at <http://www.fl DOE.org/cie/> to obtain licensure.
3. Meet all requirements as determined by the Regional Workforce Board, which must include an agreement to provide student-based information to the Florida Education Training and Placement Information Program (FETPIP), through CIE.
4. The Regional Workforce Board will add you to their locally maintained list. All eligible training providers will also appear on the Internet based State List available at: <http://www.floridajobs.org/etpl> application.

Subsequent Eligibility for Training Providers

1. Maintain licensure through the Commission for Independent Education.
2. Fulfill requirements as agreed to in your contract with Regional Workforce Board.
3. Continue to supply student-based information to FETPIP.

For problems with this site, please email ETPL@awi.state.fl.us

WORKFORCE ESCAROSA, INC.
TRAINING PROVIDER APPLICATION TO DETERMINE INITIAL ELIGIBILITY

PART I – INSTRUCTIONS

Please complete the application, attach the requested program and cost information for tuition, lab fees, books, etc., and submit your package to Workforce Escarosa, Inc., at the address below. **A separate application must be submitted for each program. (WIA, Section 122 (2) (D) - Attachment I)**

A program of training services is one or more courses or classes that upon successful completion leads to a certificate, an associate’s or baccalaureate degree, or skills and competencies recognized by employers. All training must be for occupations listed on Workforce Escarosa, Inc., Demand Occupational List (Attachment II).

The State of Florida requires training providers to be one of the following: 1) Postsecondary, public educational institution eligible to receive funds under Title IV of Higher Education Act (HEA) and/or an entity that carries out registered programs under the Act of August 16, 1937 (commonly known as the “National Apprenticeship Act”; 50 Stat. 664, Chapter 663, 29 USC 50 et seq.); or 2) The State Board of Independent Colleges and Universities (SBICU) must issue a valid license to any nonpublic or independent institution that grants two-year or four-year degrees. The legal authority for licensing authority for licensing these institutions is Chapter 446 of the Florida Statutes at Chapter 6E, F.A.C., or 3) The State Board of Nonpublic Career Education (SBNCE) issues licenses to non-degree granting, non-public schools that provide courses of instruction in Florida. This provides some assurance that public vocational dollars are being spent with private providers whose curriculum, instructors, and financial stability have been verified and approved. Sections 246.201-246.31, Florida Statutes, authorize this provision.

Including non-licensed providers on the State Training Provider List would not be in accordance with State Law. All private, non-public training institutions and schools must provide evidence of their state license to each regional workforce board as part of the local board’s application process in order to be determined an eligible provider.

If you are currently providing a category (1) or (2) or (3) program as described above, use the attached form; submit program cost, performance information and other documentation as indicated and return application to:

Attention: Susan B. Nelms, Executive Director
Workforce Escarosa, Inc.
9111A Sturdevant Street
Pensacola, Fl 32514

PART III – PROGRAM INFORMATION

If you have a catalog that contains the following information, please attach to the application and skip items #5 through #7.

4. Course description and code number of course if used:

(Use back of application or additional sheets if needed.)

5. Attach a list of classes required to complete program (Attachment VII to the application).

6. Is a degree/certificate awarded for completion of program? (Select Category)
Associate's _____ Baccalaureate (B.S. /B.A.) _____ Vocational Certificate _____ Industry
Accepted Certification _____ Other _____ (Please explain skills or competencies gained
from program. Use separate sheet if needed.)

7. Program length _____ (Weeks or Months)

Month(s) that program begins for 2007-2008 _____

8. Cost of Program (this should be the off-the-shelf cost charged to the general public):

Tuition: _____

Books: _____

Exams: _____

Other Costs (please explain): _____

9. I hereby acknowledge that subsequent eligibility will be based on data reflecting favorable performance outcomes verified through the Florida Employment and Training Placement Information Program (FETPIP). Reporting to FETPIP is required for initial eligibility and to maintain subsequent eligibility. All public institutions currently supply data to FETPIP. A few private institutions report data to FETPIP. Private institutions that do not currently report data to FETPIP should call 850-487-1349 for instructions on how to participate in FETPIP reporting, a requirement for training provider eligibility.

(Signature of Applicant and Title)

(Date Signed)

PART IV

Training Providers must provide the following Certifications and submit with the application:

- I. License for Categories identified in Part II - #3, above
- II. Debarment, Suspension, Ineligibility and Voluntary Suspension
- III. Public Entity Crimes
- IV. Equal Employment Opportunity
- V. Anti-Lobbying
- VI. Drug-Free Workplace
- VII. ADA Facilities Attestation
- VIII. Florida Clean Indoor Air Certification
- IX. IRS Employer Identification Number Certificate(FEIN)

Training Providers must provide the following documentation for prior year program performance, and submit with the application unless you are a provider under category (1) under Part II - #3, above:

Percent of participants completing training; percent of participants placed into unsubsidized employment; percent of participants placed into training related occupations; percent of participants who did not complete training, percent of participants who defaulted on student loans (if applicable), and the average wage at placement.

This information must be included as Attachment IX to the application.

ATTACHMENT 1

Workforce Investment Act (WIA), Public Law 105-220, Section 122

SEC. 122. IDENTIFICATION OF ELIGIBLE PROVIDERS OF TRAINING SERVICES.

(a) Eligibility Requirements. –

(1) In general. – Except as provided in subsection (h), to be identified as an eligible provider of training services described in section 134 (d) (4) (referred to in this section as “training services”) in a local area and to be eligible to receive funds made available under section 133 (b) for the provision of training services, a provider of such services shall meet the requirements of this section.

(2) Providers. – Subject to the provisions of this section, to be eligible to receive the funds, the provider shall be:

(A) A postsecondary educational institution that:

(i) is eligible to receive Federal funds under title IV of the Higher Education Act of 1965 (20 U.S.C. 1070 et seq.); and

(ii) provides a program that leads to an associate degree, Baccalaureate degree, or certificate;

(B) An entity that carries out programs under the Act of August 16, 1937 (commonly known as the “National Apprenticeship Act”; 50 Stat. 664, chapter 663; 29 U.S.C. 50 et seq.); or

(C) Another public or private provider of a program of training services.

(b) Initial Eligibility Determination. –

(1) Postsecondary educational institutions and entities carrying out apprenticeship programs. – To be initially eligible to receive funds as described in subsection (a) to carry out a program described in subparagraph (A) or (B) of subsection (a) (2), a provider described in subparagraph (A) or (B), respectively, of subsection (a) (2) shall submit an application, to the local board for the local area in which the provider desires to provide training services, at such time, in such manner, and containing such information as the local board may require.

(2) Other eligible providers. –

(A) Procedure. – Each Governor of a State shall establish a procedure for use by local boards in the State in determining the initial eligibility of a provider described in subsection (a) (2) (C). to receive funds as described in subsection (a) for a program of training services, including the initial eligibility of:

- (i) A postsecondary educational institution to receive such funds for a program not described in subsection (a) (2) (B).
 - (B) Recommendations. – In developing such procedure, the Governor shall solicit and take into consideration the recommendations of local boards and providers of training services within the State.
 - (C) Opportunity to submit comments. – The Governor shall provide an opportunity, during the development of the procedure, for interested members of the public, including representatives of business and labor organizations, to submit comments on such procedure.
 - (D) Requirements. – In establishing the procedure, the Governor shall require that, to be initially eligible to receive funds as described in subsection a) for a program, a provider described in subsection (a) (2) (C). –
 - (i) Shall submit an application, to the local board for the local area in which the provider desires to provide training services, at such time and in such manner as may be required, and containing a description of the program;
 - (ii) If the provider provides training services through a program on the date of application, shall include in the application an appropriate portion of the performance information and program cost information described in subsection (d) for the program, as specified in the procedure, and shall meet appropriate levels of performance for the program, as specified in the procedure; and
 - (iii) If the provider does not provide training services on such date, shall meet appropriate requirements, as specified in the procedure.
- (c) Subsequent Eligibility Determination. –
- (1) Procedure. – Each Governor of a State shall establish a procedure for use by local boards in the State in determining the eligibility of a provider described in subsection (a) (2) to continue to receive funds as described in subsection (a) for a program after an initial period of eligibility under subsection (b) (referred to in this section as “subsequent eligibility”).
 - (2) Recommendations. – In developing such procedure, the Governor shall solicit and take into consideration the recommendations of local boards and providers of training services within the State.
 - (3) Opportunity to submit comments. – The Governor shall provide an opportunity, during the development of the procedure, for interested members of the public, including representatives of business and labor organizations, to submit comments on such procedure.

(4) Considerations. – In developing such procedure, the Governor shall ensure that the procedure requires the local boards to take into consideration, in making the determinations of subsequent eligibility –

- (A) The specific economic, geographic, and demographic factors in the local areas in which providers seeking eligibility are located; and
- (B) The characteristics of the populations served by providers seeking eligibility, including the demonstrated difficulties in serving such populations, where applicable.

(5) Requirements. – In establishing the procedure, the Governor shall require that, to be eligible to continue to receive funds as described in subsection (a) for a program after the initial period of eligibility, a provider described in subsection (a) (2) shall –

- (A) Submit the performance information and program cost information described in subsection (d) (1) for the program and any additional information required to be submitted in accordance with subsection (d) (2) for the program annually to the appropriate local board at such time and in such manner as may be required; and
- (B) Annually meet the performance levels described in paragraph (6) for the program, as demonstrated utilizing quarterly records described in section 136, in a manner consistent with section 136.

(6) Levels of performance. –

- (A) In general. – At minimum, the procedure described in paragraph (1) shall require the provider to meet minimum acceptable levels of performance based on the performance information referred to in paragraph (5) (A).
- (B) Higher levels of performance eligibility. – The local board may require higher levels of performance than the levels referred to in subparagraph (A). for subsequent eligibility to receive funds as described in subsection (a).

(d) Performance and Cost Information. –

(1) Required information. – For a provider of training services to be determined to be subsequently eligible under subsection (c) to receive funds as described in subsection (a), such provider shall, under subsection (c), submit –

- (A) Verifiable program-specific performance information consisting of –
 - (i) Program information, including –

- (I) the program completion rates for all individuals participating in the applicable program conducted by the provider;
 - (II) the percentage of all individuals participating in the applicable program who obtain unsubsidized employment, which may also include information specifying the percentage of the individuals who obtain unsubsidized employment in an occupation related to the program conducted; and
 - (III) the wages at placement in employment of all individuals participating in the applicable program; and
- (ii) training services information for all participants who received assistance under section 134 to participate in the applicable program, including –
- (I) the percentage of participants who have completed the applicable program and who are placed in unsubsidized employment;
 - (II) the retention rates in unsubsidized employment of participants who have completed the applicable program, 6 months after the first day of the employment;
 - (III) the wages received by participants who have completed the applicable program, 6 months after the first day of the employment involved; and
 - (IV) where appropriate, the rates of licensure or certification, attainment of academic degrees or equivalents, or attainment of other measures of skills, of the graduates of the applicable program; and

(e) Local Identification. –

- (1) In general. – The local board shall place on a list providers submitting an application under subsection (b) (1) and providers determined to be initially eligible under subsection (b) (2); and retain on the list providers determined to be subsequently eligible under subsection (c), to receive funds as described in subsection (a) for the provision of training services in the local area served by the local board. The list of providers shall be accompanied by any performance information and program cost information submitted under subsection (b) or (c) by the provider.
- (2) Submission to state agency. – On placing or retaining a provider on the list, the local board shall submit, to the designated State agency described in subsection (i), the list and the performance information and program cost information referred to in paragraph (1). If the agency determines, within 30 days after the

date of the submission, that the provider does not meet the performance levels described in subsection (c) (6) for the program (where applicable), the agency may remove the provider from the list for the program. The agency may not remove them from the list an agency submitting an application under subsection (b) (1).

(3) Identification of eligible providers. – A provider who is placed or retained on the list under paragraph (1), and is not removed by the designated State agency under paragraph (2), for a program, shall be considered to be identified as an eligible provider of training services for the program.

(4) Availability. –

(A) State list. – The designated State agency shall compile a single list of the providers identified under paragraph (3) from all local areas in the state and disseminate such list, and the performance information and program cost information described in paragraph (1), to the one-stop delivery systems within the State. Such list and information shall be made widely available to participants in employment and training activities authorized under section 134 and others through the one-stop delivery system.

(B) Selection from state list. – Individuals eligible to receive training services under section 134 (d) (4) shall have the opportunity to select any of the eligible providers, from list described in subparagraph (A) to provide the services, consistent with the requirements of section 134.

(5) Acceptance of individual training accounts by other states. – States may enter into agreements, on a reciprocal basis, to permit eligible providers of training services in a State to accept individual training accounts provided in another state.

(f) Enforcement. –

(1) Accuracy of information. – If the designated State agency, after consultation with the local board involved, determines that an eligible provider or individual supplying information on behalf of the provider intentionally supplies inaccurate information under this section, the agency shall terminate the eligibility of the provider to receive funds described in subsection (a) for any program for a period of time, but not less than 2 years.

(2) Noncompliance. – If the designated State agency, or the local board working with the State agency, determines that an eligible provider described in subsection (a) substantially violates any requirement under this Act, the agency, or the local board working with the State agency, may terminate the eligibility of such provider to receive funds described in subsection (a) for the program involved or take such other action as the agency or local board determines to be appropriate.

(3) Repayment. – A provider whose eligibility is terminated under paragraph (1) or (2) for a program shall be liable for repayment of all funds described in

subsection (a) received for the program during any period of noncompliance described in such paragraph.

(4) Construction. – This subsection and subsection (g) shall be construed to provide remedies and penalties that supplement, but do not supplant, other civil and criminal remedies and penalties.

(g) Appeal. – The Governor shall establish procedures for providers of training services to appeal a denial of eligibility by the local board or the designated State agency under subsection (b), (c), or (e), a termination of eligibility or other action by the board or agency under subsection (f), or a denial of eligibility by a one-stop operator under subsection (h). Such procedures shall provide an opportunity for a hearing and prescribe appropriate time limits to ensure prompt resolution of the appeal.

(h) On-the-Job Training or Customized Training Exception. –

(1) In general. – Providers of on-the-job training or customized training shall not be subject to the requirements of subsections (a) through (e).

(2) Collection and dissemination of information. – A one-stop operator in a local area shall collect such performance information from on-the-job training and customized training providers as the Governor may require, determine whether the providers meet such performance criteria as the Governor may require, and disseminate information identifying providers that meet the criteria as eligible providers, and the performance information, through the one-stop delivery system. Providers determined to meet the criteria shall be considered to be identified as eligible providers of training services.

(i) Administration. – The Governor shall designate a State agency to make the determination described in subsection (e) (2), take the enforcement actions described in subsection (f), and carry out other duties described in this section.

2008-09 Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 1 - Escambia and Santa Rosa Counties

Workforce Estimating Conference Region 1 Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
- 3 Mean Wage of \$11.11/hour and Entry Wage of \$9.03/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$17.41/hour and Entry Wage of \$11.11/hour

SOC Code*	HSHW**	Occupational Title*	Annual	Annual	2007 Hourly Wage		FLDOE	Data
			Percent		Openings	Mean		
132011	HSHW	Accountants and Auditors	2.30	63	25.41	16.64	4	R
113011	HSHW	Administrative Services Managers	2.22	344	40.06	22.65	4	S
413011	HSHW	Advertising Sales Agents	2.29	11	25.70	14.28	3	R
132021	HSHW	Appraisers and Assessors of Real Estate	2.43	12	24.42	15.87	3	R
173011	HSHW	Architectural and Civil Drafters	1.78	388	20.80	13.98	3	S
493021		Automotive Body and Related Repairers	1.43	385	18.13	11.24	3	S
493023		Automotive Service Technicians and Mechanics	2.28	53	15.32	10.42	3	R
433031		Bookkeeping, Accounting, and Auditing Clerks	0.78	92	14.05	9.92	4	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.80	649	18.24	13.24	3	S
131199	HSHW	Business Operations Specialists, All Other	2.44	53	25.60	15.46	4	R
292031		Cardiovascular Technologists and Technicians	2.92	189	18.76	11.19	4	S
472031		Carpenters	1.47	2,939	16.06	11.14	3	S
472051		Cement Masons and Concrete Finishers	1.02	522	14.92	10.80	3	S
351011		Chefs and Head Cooks	1.85	10	17.94	10.11	3	R
173022	HSHW	Civil Engineering Technicians	2.57	260	21.17	14.57	4	S
131031	HSHW	Claims Adjusters, Examiners, and Investigators	2.49	786	24.40	15.88	3	S
272022	HSHW	Coaches and Scouts	2.25	13	19.27	12.80	4	R
131072	HSHW	Compensation, Benefits, and Job Analysis Specialists	2.84	206	24.02	16.26	4	S
131041	HSHW	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	1.01	546	21.63	13.93	3	S
113021	HSHW	Computer and Information Systems Managers	3.13	385	50.31	32.84	4	S
151021	HSHW	Computer Programmers	0.71	711	32.73	21.49	3	S
151031	HSHW	Computer Software Engineers, Applications	4.50	10	28.96	20.36	4	R
151099	HSHW	Computer Specialists, All Other	2.10	170	31.34	17.22	3	S
151041	HSHW	Computer Support Specialists	2.38	18	18.25	13.20	3	R
151051	HSHW	Computer Systems Analysts	3.44	14	28.79	20.42	4	R
474011	HSHW	Construction and Building Inspectors	2.91	362	23.60	16.74	3	S
119021	HSHW	Construction Managers	0.82	1,197	41.07	23.72	4	S
333012		Correctional Officers and Jailers	1.39	71	16.50	14.48	3	R
131051	HSHW	Cost Estimators	1.79	604	25.37	15.92	4	S
151061	HSHW	Database Administrators	4.30	314	30.37	19.66	4	S
319091		Dental Assistants	4.10	31	13.92	12.25	3	R
292021	HSHW	Dental Hygienists	4.31	12	24.93	20.55	4	R
292032	HSHW	Diagnostic Medical Sonographers	3.61	223	26.76	20.24	4	S
472111		Electricians	1.59	1,796	17.70	12.81	3	S
292041		Emergency Medical Technicians and Paramedics	2.46	284	14.62	10.41	3	S
131071	HSHW	Employment, Recruitment, and Placement Specialists	2.70	16	17.49	14.08	4	R
436011		Executive Secretaries and Administrative Assistants	1.69	74	15.93	11.77	3	R
132051	HSHW	Financial Analysts	2.50	265	31.94	20.12	4	S
113031	HSHW	Financial Managers	2.39	11	40.00	25.44	4	R
332011		Fire Fighters	1.57	21	14.71	11.15	3	R
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	0.92	2,059	26.09	17.90	4	S
331021	HSHW	First-Line Superv. of Fire Fighting and Prevention Workers	2.38	156	35.26	24.37	3	S
351012		First-Line Superv. of Food Preparation & Serving Workers	2.27	53	14.31	9.49	3	R

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SOC Code*	HSHW**	Occupational Title*	Annual Percent Growth	Annual Openings	2007 Hourly Wage		FLDOE Training Code	Data Source†
					Mean	Entry		
371011		First-Line Superv. of Housekeeping & Janitorial Workers	2.49	524	15.42	10.21	3	S
371012	HSHW	First-Line Superv. of Landscaping and Groundskeeping	2.52	495	19.22	13.00	3	S
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	1.62	12	24.33	16.19	3	R
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.58	21	24.37	16.67	3	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.50	57	19.46	13.03	4	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.99	13	24.62	14.96	3	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.80	15	33.53	21.08	3	R
391021	HSHW	First-Line Supervisors of Personal Service Workers	2.12	623	21.01	13.12	3	S
411011	HSHW	First-Line Supervisors of Retail Sales Workers	0.65	55	19.16	12.06	3	R
119051	HSHW	Food Service Managers	1.88	472	27.47	18.50	3	S
111021	HSHW	General and Operations Managers	1.89	44	43.65	21.98	4	R
271024	HSHW	Graphic Designers	1.23	12	17.67	11.51	3	R
292099		Health Technologists and Technicians, All Other	2.71	210	17.20	11.98	3	S
319099		Healthcare Support Workers, All Other	2.97	18	12.35	9.52	3	R
499021		Heating, A.C., and Refrigeration Mechanics and Installers	2.23	936	17.18	12.20	3	S
492097		Home Entertainment Electronics Installers and Repairers	2.53	16	15.67	11.04	3	R
434161		Human Resources Assistants, Exc. Payroll	2.39	12	15.11	11.47	3	R
259031	HSHW	Instructional Coordinators	2.64	337	24.94	16.60	4	S
413021	HSHW	Insurance Sales Agents	0.64	18	25.38	14.60	3	R
132053	HSHW	Insurance Underwriters	2.08	233	24.97	16.47	3	S
271025	HSHW	Interior Designers	2.54	271	23.36	12.76	3	S
436012		Legal Secretaries	4.15	27	14.81	11.90	3	R
292061		Licensed Practical and Licensed Vocational Nurses	1.84	43	17.10	13.47	3	R
434131		Loan Interviewers and Clerks	2.38	11	13.31	10.02	3	R
132072	HSHW	Loan Officers	2.30	10	22.06	16.13	4	R
499042		Maintenance and Repair Workers, General	1.43	59	15.70	9.34	3	R
112021	HSHW	Marketing Managers	2.97	289	50.63	28.55	4	S
292012		Medical and Clinical Laboratory Technicians	4.29	14	16.89	11.97	4	R
292011	HSHW	Medical and Clinical Laboratory Technologists	2.34	18	23.99	19.65	4	R
119111	HSHW	Medical and Health Services Managers	3.24	16	33.65	20.15	3	R
319092		Medical Assistants	5.14	53	11.33	9.28	3	R
292071		Medical Records and Health Information Technicians	3.55	15	13.10	9.08	3	R
436013		Medical Secretaries	2.07	1,037	13.22	9.92	3	S
319094		Medical Transcriptionists	3.78	11	12.63	9.73	3	R
151071	HSHW	Network and Computer Systems Administrators	4.27	14	26.53	18.44	3	R
151081	HSHW	Network Systems and Data Communications Analysts	5.04	20	30.93	19.14	3	R
472073		Operating Engineers/Construction Equipment Operators	0.46	21	15.41	10.78	3	R
472141		Painters, Construction and Maintenance	0.98	1,089	14.32	10.58	3	S
232011		Paralegals and Legal Assistants	5.63	35	16.16	12.32	3	R
132052	HSHW	Personal Financial Advisors	3.36	887	37.01	16.54	4	S
372021		Pest Control Workers	2.63	456	14.03	10.06	3	S
292052		Pharmacy Technicians	3.93	12	13.24	9.50	3	R
312021	HSHW	Physical Therapist Assistants	3.96	229	23.06	17.63	4	S

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SOC Code*	HSHW**	Occupational Title*	Annual	Annual	2007 Hourly Wage		FLDOE	Data
			Percent		Openings	Mean		
472152		Plumbers, Pipefitters, and Steamfitters	1.83	1,295	17.32	12.40	3	S
333051	HSHW	Police and Sheriff's Patrol Officers	1.58	50	17.94	13.61	3	R
211092	HSHW	Probation Officers and Correctional Treatment Specialists	1.92	12	19.00	15.54	3	R
119141	HSHW	Property, Real Estate & Community Association Managers	1.32	651	30.45	15.56	4	S
273031	HSHW	Public Relations Specialists	2.40	13	21.73	14.70	4	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	1.47	597	24.19	15.57	4	S
292034	HSHW	Radiologic Technologists and Technicians	2.79	15	20.60	16.00	4	R
419022	HSHW	Real Estate Sales Agents	0.25	20	27.13	11.22	3	R
291111	HSHW	Registered Nurses	3.27	219	25.39	19.00	4	R
291126	HSHW	Respiratory Therapists	3.12	10	20.10	17.95	4	R
472181		Roofers	0.72	578	15.19	10.75	3	S
112022	HSHW	Sales Managers	2.92	13	47.19	26.33	4	R
414011	HSHW	Sales Reps., Wholesale & Mfg, Tech. & Sci. Products	3.88	24	34.93	16.77	3	R
414012	HSHW	Sales Reps., Wholesale and Manufacturing, Other	2.06	92	22.03	11.62	3	R
413031	HSHW	Securities, and Financial Services Sales Agents	2.76	11	33.98	15.74	4	R
492098		Security and Fire Alarm Systems Installers	2.42	249	15.88	11.26	3	S
472211		Sheet Metal Workers	1.45	451	15.93	10.88	3	S
535031	HSHW	Ship Engineers	2.48	197	31.59	19.68	3	S
435071		Shipping, Receiving, and Traffic Clerks	0.65	18	12.67	9.32	3	R
119151	HSHW	Social and Community Service Managers	2.72	179	30.89	18.78	4	S
211093		Social and Human Service Assistants	2.10	11	13.70	10.35	3	R
211011		Substance Abuse and Behavioral Disorder Counselors	2.31	206	18.16	11.90	4	S
292055		Surgical Technologists	3.00	246	17.73	13.56	3	S
173031		Surveying and Mapping Technicians	2.48	636	15.42	10.38	3	S
171022	HSHW	Surveyors	2.98	294	25.30	15.05	4	S
259041		Teacher Assistants	1.63	61	15.57	9.78	3	R
492022	HSHW	Telecommunications Equipment Installers and Repairers	1.50	13	18.85	13.12	3	R
499052	HSHW	Telecommunications Line Installers and Repairers	1.16	396	20.04	13.01	3	S
533032		Truck Drivers, Heavy and Tractor-Trailer	1.67	59	15.08	10.88	3	R
251194	HSHW	Vocational Education Teachers, Postsecondary	3.09	369	25.33	15.70	3	S
514121		Welders, Cutters, Solderers, and Brazers	0.67	14	15.95	11.42	3	R
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	2.13	509	23.38	14.74	4	S

*SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

**HSHW = High Skill/High Wage.

† Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.