




WORKFORCE ESCAROSA, INC.
ANNUAL LUNCHEON
October 8, 2009



JOHN ROYAL
CHAIRMAN




Opening Remarks

- Challenges Faced
 - Rising unemployment rates - a high of 9.9%
 - Increased visits to Workforce Escarosa's three Career Centers – over 13,000 per month
 - New Service delivery model – hiring and training of new staff
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- Actions Taken

- Focused on customer services and quality of services to our job seekers
 - Formation of a Business Service team to work with local businesses to increase job orders and meet workforce training needs
 - New service delivery model provided for salary adjustments to bring employees in-line with similar occupations in our area and paid health care/benefits
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Summer Youth Employment Program

- Planning, procurement and outreach/recruitment of youth occurred within a 3 month period
- Served over 300 youth, with 280 participating in a 6 to 8 week work experience component
- Expended close to \$1 million dollars on the youth program between the months of May to August



Other accomplishments:

- Partnering with our educational providers, TEAM Santa Rosa and the Pensacola Chamber to form the Next Generation Learning Advisory Council
- Sponsorship of the Workforce Summit and Industry Appreciation Week Award luncheon
- Veterans Job Fair with JobsPlus (RWB 2) in Navarre



Some Statistics

- During Program Year 2008=2009, we had over 110,000 customers visit our Career Centers
- Business Services Team registered 293 new employers resulting in 1,426 job orders
- Assisted more than 500 military spouses with general services; assisted 63 with employment and maintained an 81% retention rate in employment
- The Resource Room provided placement assistance/referrals to 31,485 individuals with 19,144 obtaining employment.



Revenues and Expenditures for Fiscal Year 2008-2009

- Escarosa's budget was \$10,776, 400 due largely to the receipt of Recovery Act stimulus funding
- Escarosa's administrative rate for all programs average 7.3%. The State allows up to 10% for administrative costs.
- 64% of our youth served in year-around programs were out-of-school youth. The state requires a minimum of 30% to be out-of-school
- 81% of Escarosa's funding for Individual Training Accounts was spent to assist individuals attending school. The state requires a minimum of 50% to be spent on ITAs.

Officers and Board of Directors Fiscal Year 2009-2010

Officers:

Chair:

John Royal – Loomis Armored U.S.

Vice Chair:

Jay Overman – Pensacolajobs.com

Secretary/Treasurer:

Annette D'Isa – Navy Federal Credit Union

Committee Chairs:

John Royal, Loomis Armored U.S. – Business Competitiveness Council

Annette D'Isa, Navy Federal Credit Union – Finance Committee

Dale Simmons, Triangle of Technology – Career Council

Robert Ephriam, Network Communications, Inc. – Youth Council



Board Members

Private Sector Business

Kendrick Doidge – West Florida Healthcare

Josh Durst – Joshua C. Durst, CPA, PA

Steve Ginnetti – Baptist Health Care

Todd Goodloe – Whitney Bank

Trevor Grosse – Brown, Thornton, Pacenta & Co

Michele Hynes – Gevity HR, Inc.



Ricardo Layun – Tata-Business Support Services Limited

Adela Lubkowitz – Separation Systems, Inc.

Van Mansker – Lowes

Tami Newton – Regions Bank



Board members cont.,

Private Sector Business cont.,

Richard Puckett – Troy

Ferdinand Salomon – NAI Halford

Shane Stults – Sellstate Gulf Coast Realty

Carrie Swilley – Gulf Power Company

James Thompson – A Artistic Video Company



Economic Development

Natalie Prim – Pensacola Bay Area Chamber of Commerce

Pat Lockard – TEAM Santa Rosa

Board Members cont.,

Education

Dr. Ed Meadows – Pensacola Junior College

Carl Leiterman – Escambia County School District

Cheryl Smith – Santa Rosa County Schools

Dr. Hal White – University of West Florida

Organized Labor

Reagan McDaniel – International Brotherhood of Electrical
Workers Local #676

David Pittman – Escambia ESP

Kenneth Lacey – Plumbers and Steamfitters Local Union 366

Board Membership cont.,

Community Partners

Brenda Moorer – Vocational Rehabilitation

Janice Thomas – Department of Children and Family
Services

John Eckert – National Caucus & Center on Black Aged, Inc.

Bill Lawson – Fleet and Family Support, NAS Whiting Field

Ex-Officio

Marilyn Wesley – Escambia County Board of County
Commissioners

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- www.workforceescarosa.com